MVP to Enterprise ready

You Dream. We Build. Together We Disrupt.

CASE STUDY: TALA SECURITY
Background

CLIENT
Tala Security

INDUSTRY
Cybersecurity

HEADQUARTERS
Fremont, CA

FOUNDED
2016

PRODUCT USP

Tala Security offers an agent-less advanced AI-powered security solution to large enterprises. It protects mobile and PC users from malicious attacks that leverage web browsers to steal data.
Challenges

Making an MVP enterprise-ready

The founders of Tala Security conceived an idea to secure web experience for users by protecting inline scripts.

Several large enterprises displayed an interest in buying the initial product.

Tala Security had to create an enterprise ready product quickly to take advantage of this initial interest.
Solution

We set up a dedicated team of engineers who worked closely with the founders on:

- **Improving PERFORMANCE**
  - Reduced response time from 150ms to 2ms for Apache & NGINX versions

- **Developing WINDOWS VERSION**
  - Developed IIS version to cater to 40% of the web server market

- **Onboarding CUSTOMERS QUICKLY**
  - Implemented single-click installation for IIS and customized offering swiftly
I have found Talentica engineers to be extremely smart, energetic, proactive and innovative. Almost all of them have a rare combination of enthusiasm, perseverance, and technical depth as well as breadth. As a result, they make complex tasks seem simple! Hats off to the company's management.

Sanjay Sawhney
Co-Founder & VP Engineering
Tala Security
Results

NEW CUSTOMERS
Acquired 5 large enterprises as paying customers within few months

FUNDING
Raised $3 million in a new funding round
Technology

React.js
Node.js
Spark
Cassandra
PostgreSQL
ElasticSearch
Python

Infrastructure

AWS
Docker
Let's Disrupt Together!

B-7/8, ANMOL PRIDE, BANER,
PUNE, INDIA – 411045
+91 20 4660 4000
INFO@TALENTICA.COM

www.talentica.com